

*Siena/Francis House  
and Subsidiaries  
Omaha, Nebraska*

*December 31, 2019 and 2018*

*Consolidated Financial Statements  
and  
Independent Auditor's Report*

Siena/Francis House and Subsidiaries  
Years ended December 31, 2019 and 2018

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors  
Siena/Francis House  
Omaha, Nebraska

We have audited the accompanying consolidated financial statements of Siena/Francis House and Subsidiaries (Siena), which comprise the consolidated statements of financial position as of December 31, 2019 and 2018, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

**Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

**Auditor's Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Siena/Francis House and subsidiaries as of December 31, 2019 and 2018, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

## **Report on Consolidating Information**

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating information in the Supplemental Information is presented for purposes of additional analysis of the consolidated financial statements rather than to present the financial position and results of operations of the individual entities, and it is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The consolidating information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the consolidating information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

FRANKIE ZACHARIA LLC

October 5, 2020

## Siena/Francis House and Subsidiaries

## CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

December 31,

	<u>2019</u>	<u>2018</u>
<b>ASSETS</b>		
Cash	\$ 4,431,822	\$ 2,394,117
Grants receivable (notes A and C)	360,869	293,548
Investments (notes A, D and F)	465,774	426,953
Prepaid expenses and other	39,610	48,571
Restricted cash (note B)	988,855	995,379
Property and equipment, net (notes A and E)	22,559,013	10,145,063
Other assets	5,323	7,202
Beneficial interest in assets held by others (notes D and P)	<u>11,358,043</u>	<u>19,226,797</u>
<b>TOTAL ASSETS</b>	<b><u>\$ 40,209,309</u></b>	<b><u>\$ 33,537,630</u></b>
<b>LIABILITIES</b>		
Accounts payable and accrued expenses	\$ 533,248	\$ 395,377
AHP note payable (note G)	<u>400,000</u>	<u>400,000</u>
<b>TOTAL LIABILITIES</b>	<b><u>933,248</u></b>	<b><u>795,377</u></b>
<b>NET ASSETS (notes A, H and I)</b>		
Without donor restrictions		
Undesignated	22,359,515	5,595,230
Designated by board	1,127,472	1,127,472
Non-controlling interest in L.P.	<u>3,384,285</u>	<u>3,614,805</u>
Total without donor restrictions	26,871,272	10,337,507
With donor restrictions	<u>12,404,789</u>	<u>22,404,746</u>
<b>TOTAL NET ASSETS</b>	<b><u>39,276,061</u></b>	<b><u>32,742,253</u></b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b><u>\$ 40,209,309</u></b>	<b><u>\$ 33,537,630</u></b>

See accompanying notes to financial statements.

Siena/Francis House and Subsidiaries

CONSOLIDATED STATEMENT OF ACTIVITIES

Year ended December 31, 2019

	Without Donor Restrictions	With Donor Restrictions	Total
<b>REVENUE AND SUPPORT</b>			
Contributions and other grants	\$ 5,775,150	\$ 5,847,818	\$ 11,622,968
Government grants	661,464	121,968	783,432
Non-cash donations	3,437,306	-	3,437,306
Special events	71,774	-	71,774
Rental, net	119,602	-	119,602
Net investment income (loss)	30,978	130,103	161,081
Other	38,676	-	38,676
Net assets released from restrictions:			
Satisfaction of program and time restrictions	<u>16,099,846</u>	<u>(16,099,846)</u>	<u>-</u>
<b>TOTAL REVENUE AND SUPPORT</b>	<u>26,234,796</u>	<u>(9,999,957)</u>	<u>16,234,839</u>
<b>EXPENSES</b>			
Program services	8,369,226	-	8,369,226
Management and general	346,124	-	346,124
Fundraising	<u>921,379</u>	<u>-</u>	<u>921,379</u>
<b>TOTAL EXPENSES</b>	<u>9,636,729</u>	<u>-</u>	<u>9,636,729</u>
Loss on disposal of property and equipment	<u>64,302</u>	<u>-</u>	<u>64,302</u>
<b>TOTAL EXPENSES AND LOSSES</b>	<u>9,701,031</u>	<u>-</u>	<u>9,701,031</u>
<b>INCREASE (DECREASE) IN NET ASSETS</b>	16,533,765	(9,999,957)	6,533,808
<b>NET ASSETS, beginning of year</b>	<u>10,337,507</u>	<u>22,404,746</u>	<u>32,742,253</u>
<b>NET ASSETS, end of year</b>	<u>\$ 26,871,272</u>	<u>\$ 12,404,789</u>	<u>\$ 39,276,061</u>

See accompanying notes to financial statements.

Siena/Francis House and Subsidiaries

CONSOLIDATED STATEMENT OF ACTIVITIES

Year ended December 31, 2018

	Without Donor Restrictions	With Donor Restrictions	Total
<b>REVENUE AND SUPPORT</b>			
Contributions and other grants	\$ 3,545,480	\$ 22,180,019	\$ 25,725,499
Government grants	521,186	110,601	631,787
Non-cash donations	3,459,501	-	3,459,501
Special events	79,867	-	79,867
Rental, net	120,773	-	120,773
Net investment income (loss)	(6,105)	(42,269)	(48,374)
Other	12,974	-	12,974
Net assets released from restrictions:			
Satisfaction of program and time restrictions	810,598	(810,598)	-
	<u>8,544,274</u>	<u>21,437,753</u>	<u>29,982,027</u>
<b>TOTAL REVENUE AND SUPPORT</b>			
<b>EXPENSES</b>			
Program services	7,419,717	-	7,419,717
Management and general	740,823	-	740,823
Fundraising	886,670	-	886,670
	<u>9,047,210</u>	<u>-</u>	<u>9,047,210</u>
<b>TOTAL EXPENSES</b>			
Impairment of property and equipment	1,000,000	-	1,000,000
Loss on disposal of property and equipment	244,468	-	244,468
	<u>1,244,468</u>	<u>-</u>	<u>1,244,468</u>
<b>TOTAL LOSSES</b>			
<b>TOTAL EXPENSES AND LOSSES</b>			
	<u>10,291,678</u>	<u>-</u>	<u>10,291,678</u>
<b>INCREASE (DECREASE) IN NET ASSETS</b>			
	(1,747,404)	21,437,753	19,690,349
<b>NET ASSETS, beginning of year</b>			
	<u>12,084,911</u>	<u>966,993</u>	<u>13,051,904</u>
<b>NET ASSETS, end of year</b>			
	<u>\$ 10,337,507</u>	<u>\$ 22,404,746</u>	<u>\$ 32,742,253</u>

See accompanying notes to financial statements.

Siena/Francis House and Subsidiaries

CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES

Year ended December 31, 2019

	Permanent Supportive Housing Expenses	Siena/Francis House Program Expenses	Total Program Services
Salaries and wages	\$ 28,307	\$ 2,262,284	\$ 2,290,591
Other employee expenses	-	4,982	4,982
Assistance to guests	-	2,488,141	2,488,141
Auto repair and gas	-	29,519	29,519
Depreciation and amortization	189,513	250,417	439,930
Employee benefits	220	351,285	351,505
Food	-	1,001,418	1,001,418
Fundraising/direct mail appeal	-	13,608	13,608
Special events	-	13,007	13,007
Insurance	26,622	114,160	140,782
Miscellaneous	1,649	40,703	42,352
Office supplies	4,414	36,711	41,125
Security	-	159,748	159,748
Program supplies	31,074	132,312	163,386
Information systems	-	88,950	88,950
Payroll taxes	522	169,857	170,379
Professional fees	29,305	122,852	152,157
Repairs and maintenance	21,466	141,750	163,216
Stipends	-	140,232	140,232
Telephone	9,715	72,130	81,845
Shelter trust reimbursable expenses	-	201,960	201,960
Utilities	54,237	136,156	190,393
	<u>\$ 397,044</u>	<u>\$ 7,972,182</u>	<u>\$ 8,369,226</u>

See accompanying notes to financial statements.



## Siena/Francis House and Subsidiaries

## CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES - CONTINUED

Year ended December 31, 2019

	Total Program Services	Management and General	Fund Raising	Total
Salaries and wages	\$ 2,290,591	\$ 220,711	\$ 275,888	\$ 2,787,190
Other employee expenses	4,982	250	28	5,260
Assistance to guests	2,488,141	-	-	2,488,141
Auto repair and gas	29,519	-	-	29,519
Depreciation and amortization	439,930	12,558	1,401	453,889
Employee benefits	351,505	34,272	42,839	428,616
Food	1,001,418	-	-	1,001,418
Fundraising/direct mail appeal	13,608	-	342,736	356,344
Omaha Shelter Trust	-	-	212,500	212,500
Special events	13,007	-	20,958	33,965
Insurance	140,782	5,725	639	147,146
Miscellaneous	42,352	2,932	327	45,611
Office supplies	41,125	1,841	205	43,171
Security	159,748	-	-	159,748
Program supplies	163,386	-	-	163,386
Information systems	88,950	4,461	498	93,909
Payroll taxes	170,379	16,572	20,714	207,665
Professional fees	152,157	6,161	687	159,005
Management fees	-	10,560	-	10,560
Compliance fees	-	12,528	-	12,528
Repairs and maintenance	163,216	7,108	793	171,117
Stipends	140,232	-	-	140,232
Telephone	81,845	3,617	404	85,866
Shelter trust reimbursable expenses	201,960	-	-	201,960
Utilities	190,393	6,828	762	197,983
	<u>\$ 8,369,226</u>	<u>\$ 346,124</u>	<u>\$ 921,379</u>	<u>\$ 9,636,729</u>

See accompanying notes to financial statements.

## Siena/Francis House and Subsidiaries

## CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES - CONTINUED

Year ended December 31, 2018

	Permanent Supportive Housing Expenses	Siena/Francis House Program Expenses	Total Program Services
Salaries and wages	\$ 31,134	\$ 1,748,636	\$ 1,779,770
Other employee expenses	-	82,283	82,283
Assistance to guests	-	2,508,013	2,508,013
Auto repair and gas	95	20,290	20,385
Depreciation and amortization	189,203	461,779	650,982
Employee benefits	1,522	284,143	285,665
Food	-	962,319	962,319
Insurance	21,310	80,044	101,354
Miscellaneous	1,523	30,031	31,554
Office supplies	11,659	24,711	36,370
Security	-	97,844	97,844
Program supplies	34,861	60,688	95,549
Information systems	-	43,766	43,766
Payroll taxes	2,110	128,011	130,121
Professional fees	23,100	-	23,100
Repairs and maintenance	11,569	145,484	157,053
Stipends	-	165,921	165,921
Telephone	5,547	46,472	52,019
Utilities	47,407	148,242	195,649
	<u>\$ 381,040</u>	<u>\$ 7,038,677</u>	<u>\$ 7,419,717</u>

See accompanying notes to financial statements.

## Siena/Francis House and Subsidiaries

## CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES - CONTINUED

Year ended December 31, 2018

	Total Program Services	Management and General	Fund Raising	Total
Salaries and wages	\$ 1,779,770	\$ 438,385	\$ 296,071	\$ 2,514,226
Other employee expenses	82,283	13,783	8,354	104,420
Assistance to guests	2,508,013	-	-	2,508,013
Auto repair and gas	20,385	-	-	20,385
Depreciation and amortization	650,982	2,568	2,568	656,118
Employee benefits	285,665	51,543	11,391	348,599
Food	962,319	-	-	962,319
Fundraising/direct mail appeal	-	-	275,187	275,187
Omaha Shelter Trust	-	-	202,500	202,500
Special events	-	-	37,905	37,905
Administration	-	18,682	-	18,682
Insurance	101,354	6,019	2,325	109,698
Miscellaneous	31,554	6,507	3,944	42,005
Office supplies	36,370	4,139	2,509	43,018
Security	97,844	16,390	9,933	124,167
Program supplies	95,549	-	-	95,549
Information systems	43,766	7,331	4,443	55,540
Payroll taxes	130,121	34,432	23,189	187,742
Professional fees	23,100	93,442	-	116,542
Management fees	-	25,660	-	25,660
Compliance fees	-	12,524	-	12,524
Repairs and maintenance	157,053	809	809	158,671
Stipends	165,921	-	-	165,921
Telephone	52,019	7,785	4,718	64,522
Utilities	195,649	824	824	197,297
	<u>\$ 7,419,717</u>	<u>\$ 740,823</u>	<u>\$ 886,670</u>	<u>\$ 9,047,210</u>

See accompanying notes to financial statements.

Siena/Francis House and Subsidiaries  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
Years ended December 31,

	2019	2018
Cash flows from operating activities:		
Increase in net assets	\$ 6,533,808	\$ 19,690,349
Adjustments to reconcile increase in net assets to net cash used by operating activities		
Depreciation and amortization	453,889	656,118
Stock donations	(309,892)	(262,384)
Impairment of property and equipment	-	1,000,000
Loss on asset disposals	64,302	244,468
Beneficial interest in Omaha Shelter for Homeless Trust	(4,945,842)	(21,503,438)
Beneficial interest in Omaha Community Foundation	(96,445)	42,269
Net realized and unrealized (gain) loss on investments	(16,512)	6,105
(Increase) decrease in assets		
Grants receivable	(67,321)	(14,434)
Other assets	1,879	1,879
Prepaid expenses and other	8,961	13,920
Increase (decrease) in liabilities		
Accounts payable and accrued expenses	137,871	82,421
Net cash provided (used) by operating activities	1,764,698	(42,727)
Cash flows from investing activities		
Purchases of property and equipment	(21,100)	(157,647)
Purchases of investments	(9,814)	(184,355)
Proceeds from sale of investments	297,397	259,498
Net cash provided (used) by investing activities	266,483	(82,504)
Net increase (decrease) in cash	2,031,181	(125,231)
Cash at beginning of year	3,389,496	3,514,727
Cash at end of year	\$ 5,420,677	\$ 3,389,496
Cash is reported on the statements of financial position as follows:		
Cash	\$ 4,431,822	\$ 2,394,117
Restricted cash	988,855	995,379
Cash at end of year	\$ 5,420,677	\$ 3,389,496
<b>SUPPLEMENTAL SCHEDULE OF NONCASH INVESTING AND FINANCING ACTIVITIES</b>		
Schedule of non-cash investing and financing activities:		
Activity with beneficial interest in Omaha Shelter for Homeless Trust:		
Pledges net of discount and allowance	\$ 5,430,915	\$ 21,705,938
Property capitalized	11,783,395	-
Construction in progress transferred to Siena	880,146	3,024,589
Fundraising costs paid on behalf of Siena	212,500	202,500
Other costs paid on behalf of Siena	272,573	-

See accompanying notes to financial statements.

## Siena/Francis House and Subsidiaries

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

The Siena/Francis House (Siena), located in Omaha, Nebraska, welcomes, shelters, and empowers individuals experiencing homelessness to navigate their own path to safe and appropriate housing.

Siena/Francis House Permanent Supportive Housing, Limited Partnership (the L.P.) consists of forty-eight apartment units which house homeless men and women who have a disabling condition and a community services facility, which contains offices for Siena employees and employees of partnering agencies, classrooms, meeting rooms and nursing stations, both located in Omaha, Nebraska.

#### NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

**Method of Accounting.** The accompanying consolidated financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

**Principles of Consolidation.** The consolidated financial statements include the accounts of Siena, Siena/Francis General Partner LLC and Siena/Francis House Permanent Supportive Housing, L.P., a Nebraska limited partnership (the L.P.). Siena is the general partner of the L.P. It has been determined that the limited partner of the L.P. does not have substantive participating or protective rights. As such, Siena is presumed to control the L.P. and has consolidated the L.P.'s financial statements with its own financial statements. The limited partner's ownership interest in the L.P. has been presented as non-controlling interest in L.P. in the statement of financial position. All significant inter-entity transactions are eliminated from the consolidated financial statements.

**Grants Receivable.** Siena considers the grants receivable to be fully collectible. Accordingly, no allowance is deemed necessary.

**Investments.** Investments in marketable securities with readily determinable fair values are reported at their fair values in the consolidated statements of financial position. Realized and unrealized gains and losses are included in the consolidated statements of activities. Donated securities are recorded as contributions equal to the fair market value of the securities at the date of gift.

**Fair Value Measurements.** Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Siena utilizes a framework to prioritize the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy are described as follows:

- Level 1      Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Organization has the ability to access.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

**NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED**

**Fair Value Measurements - Continued.**

- Level 2 Inputs to the valuation methodology include:
- quoted prices for similar assets or liabilities in active markets;
  - quoted prices for identical or similar assets or liabilities in inactive markets;
  - inputs other than quoted prices that are observable for the asset or liability;
  - inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the level 2 input must be observable for substantially the full term of the asset or liability.

- Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Transfers between levels shall occur at the actual date of the event or change in circumstances that caused the transfer. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

**Property and Equipment and Depreciation.** Property and equipment is carried at cost, if purchased and at fair value at the date of contribution, if received by donation, less accumulated depreciation. Depreciation is provided for in amounts sufficient to relate the cost of depreciable assets to operations over their estimated useful lives computed on the straight-line method. It is the Organization's policy to capitalize property and equipment over \$1,000. Lesser amounts are expensed. Property and equipment is depreciated over the following estimated useful lives:

Building	3 to 25 years
Equipment	3 to 7 years
Vehicles	5 years
Land improvements	15 years

**Net Asset Classification.** Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

**Without donor restrictions.** Net assets available for use in general operations and not subject to donor or grantor restrictions. The governing board has designated, from net assets without donor restrictions, net assets for an operating reserve.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

**NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED**

**Net Asset Classification - Continued.**

**With donor restrictions.** Net assets subject to donor- or grantor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Gifts of long-lived assets and gifts of cash restricted for the acquisition of long-lived assets are recognized as revenue with donor restrictions. The restrictions are released when the assets are placed in service. Other donor-imposed restrictions are released when the restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both, and are reported in the statements of activities as net assets released from restrictions.

**Adoption of New Accounting Standards.** During 2019, Siena adopted Accounting Standards Update (ASU) 2016-18, *Statement of Cash Flows (Topic 230): Restricted Cash*. As a result of this adoption, amounts described as restricted cash are now included with cash when reconciling the beginning of year and end of year total amounts shown on the statement of cash flows.

In addition, Siena also adopted the provisions of ASU 2018-08, *Clarifying the Scope and Accounting Guidance for Contributions Received and Contributions Made (Topic 958)*. This accounting standard is meant to help not-for-profit entities evaluate whether transactions should be accounted for as contributions or as exchange transactions, and if the transaction is identified as a contribution, whether it is conditional or unconditional. ASU 2018-08 clarifies how an organization determines whether a resource provider is receiving commensurate value in return for a grant. Results for reporting the year ending December 31, 2019 are presented under FASB ASC Topic 958. The comparative information continues to be reported under the accounting standards in effect for those reporting periods. There was no impact to the financial statements as a result of adoption.

**Contributions.** In accordance with FASB ASC 958, contributions received are being recorded as with donor restrictions and without donor restrictions support depending on the existence and/or nature of any donor restrictions.

From time to time, Siena receives contributions of marketable securities which are subsequently converted to cash. However, during the holding period, gains and losses are recognized and are considered unrestricted unless otherwise specified by the donor.

**Promises to Give.** Contributions are recognized when the donor makes a promise to give that is, in substance, unconditional. Unconditional promises to give that are expected to be collected or paid in more than one year are recognized at the present value of estimated future cash flows. Management estimates uncollectible amounts and records an allowance. The estimate of the uncollectible amounts will be assessed throughout the periods of scheduled receipts and adjusted accordingly. Conditional promises to give are recognized only when the conditions on which they depend are substantially met and the promises become unconditional.

Siena/Francis House and Subsidiaries

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

**NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED**

**Non-Cash Donations.** Non-cash donations are recorded as contributions at their estimated fair values at the date of donation. Donated services are recognized as contributions if the services (a) create or enhance non-financial assets or (b) require specialized skills, are performed by people with those skills, and would have otherwise been purchased by the Organization. A substantial number of volunteers contribute significant amounts of time to the activities of Siena, but these services do not meet the criteria for recognition.

**Rental Revenue.** Rental revenue reflects the gross rent potential based on the approved contract rent amounts less vacancy losses. Tenant rent is due on the first of the month for that month.

**Advertising Costs.** Siena expenses all advertising costs as incurred. Siena had \$356,344 and \$275,187 in direct mail expenses during the years ended December 31, 2019 and 2018, respectively.

**Income Taxes.** Siena/Francis House is exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code. As such, income earned in the performance of their exempt purpose is not subject to income tax. Any income earned through activities not related to their exempt purpose is subject to income tax at normal corporate rates.

The L.P. is not a taxpaying entity for federal income tax purposes, and thus no income tax expense has been recorded in the statements. Income from the L.P. is taxed to the partners in their appropriate tax returns.

For the years ended December 31, 2019 and 2018, Siena had no tax liability on unrelated business activity. The Organization believes that it has appropriate support for any tax positions taken, and as such, does not have any uncertain tax positions that are material to the consolidated financial statements.

**Use of Estimates.** The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

**NOTE B - RESTRICTED CASH**

Siena's restricted cash balance is comprised of the following at December 31, 2019 and 2018:

	2019	2018
Replacement Reserve	\$ 28,377	36,151
Operating Reserve	98,789	98,674
Supplemental Operating Reserve	349,796	348,645
Tenant Security Deposit Funds	4,803	6,462
Collateral Security Funds	507,090	505,447
	<u>\$ 988,855</u>	<u>995,379</u>

Replacement Reserve

The L.P. is required to maintain a reserve to fund repairs, capital expenditures and other costs approved by the Limited Partner. The replacement reserve is to be funded in the amount of \$250 per apartment unit per year and shall increase by ten percent on each fifth anniversary. The per unit amount increased to \$275 on April 1, 2018. At December 31, 2019 and 2018, all such required contributions had been made.



Siena/Francis House and Subsidiaries

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

**NOTE B - RESTRICTED FUNDS - CONTINUED**

Operating Reserve

The L.P. is required to fund an operating reserve of at least \$98,333. Withdrawals must be approved by the Limited Partner. As of December 31, 2019, and 2018, the Operating Reserve had been fully funded.

Supplemental Operating Reserve

The L.P. is required to fund a supplemental operating reserve account of at least \$346,047. Withdrawals must be approved by the Limited Partner and can only be used to supplement lost annual rental subsidy. As of December 31, 2019, and 2018, the Supplemental Operating Reserve has been fully funded.

Collateral Security Funds

In accordance with the limited partnership agreement, Siena is required to maintain a pledge account of at least \$500,000 as collateral security for its obligations under the agreement. This account is for the benefit of the limited partner, and disbursements from and termination of the account requires the approval of the limited partner.

**NOTE C - GRANTS RECEIVABLE**

Siena receives grants from various entities. The detail of the grants receivable and the respective granting agency at December 31, 2019 and 2018 is listed below.

	<u>2019</u>	<u>2018</u>
United Way Grants	\$ 99,300	99,300
Emergency Solutions Grant Dept. of Housing and Urban Development	170,185	121,029
Veterans Affairs Grant – Dept. of Veterans’ Affairs	14,308	14,918
Nebraska Homeless Assistance Program	39,238	32,074
Other	37,838	26,227
	<u>\$ 360,869</u>	<u>293,548</u>

Siena expects to collect all grants within the next year

**NOTE D - FAIR VALUE MEASUREMENTS**

Following is a description of the valuation methodologies used for assets and liabilities measured at fair value. There have been no changes in methodologies used during the years ended December 31, 2019 and 2018.

*Mutual funds:* Value determined by the closing price in the actively traded market.

*Beneficial interest in assets held by others:* Valued at the fair value of Siena’s share of the Omaha Community Foundation’s investment pool as of the measurement date as provided by Omaha Community Foundation.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although Siena believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

## Siena/Francis House and Subsidiaries

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

**NOTE D - FAIR VALUE MEASUREMENTS - CONTINUED**

The following tables set forth the balances of assets and liabilities measured at fair value on a recurring basis as of December 31, 2019 and 2018.

Assets at Fair Value as of December 31, 2019

	Level 1	Level 2	Level 3	Total
Investments:				
Mutual Funds	\$ 465,774	--	--	465,774
Beneficial interest in assets held by others	--	--	844,392	844,392
	<u>\$ 465,774</u>	<u>--</u>	<u>844,392</u>	<u>1,310,166</u>

Assets at Fair Value as of December 31, 2018

	Level 1	Level 2	Level 3	Total
Investments:				
Mutual Funds	\$ 426,953	--	--	426,953
Beneficial interest in assets held by others	--	--	747,947	747,947
	<u>\$ 426,953</u>	<u>--</u>	<u>747,947</u>	<u>1,174,900</u>

There were no transfers between the levels during the year ended December 31, 2019.

The following summarizes activity in Siena's Level 3 beneficial interests in assets held by others during 2019:

Balance at December 31, 2018	\$ 747,947
Withdrawals	(33,658)
Share of appreciation of funds	130,103
<b>Balance at December 31, 2019</b>	<b>\$ 844,392</b>

**NOTE E - PROPERTY AND EQUIPMENT**

	2019	2018
Land	\$ 1,577,449	1,398,191
Land improvements	29,199	106,792
Buildings	22,637,789	8,693,600
Construction in progress	880,146	3,203,846
Equipment	1,379,091	468,378
Vehicles	285,527	276,810
	<u>26,789,201</u>	<u>14,147,617</u>
Less accumulated depreciation	4,230,188	4,002,554
<b>Net land, buildings and equipment</b>	<b>\$ 22,559,013</b>	<b>10,145,063</b>

Siena/Francis House and Subsidiaries

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

**NOTE E - PROPERTY AND EQUIPMENT - CONTINUED**

The consolidated financial statements include depreciation expense of \$452,010, and \$654,239 and amortization expense of \$1,879 and \$1,879, for the years ended December 31, 2019 and 2018, respectively.

Siena reviews for the impairment of long-lived assets subject to depreciation, including property and equipment, whenever events or changes in circumstances indicate that the carrying amount of these assets may not be recoverable. As part of the new campus expansion, the Day Services building was demolished in late 2018 and the remaining book value was written off and recorded as a loss on disposal of property and equipment of \$244,468 in the statement of activities. In addition, given the anticipated demolition and renovation of other facilities in 2021, Siena recorded an impairment loss of \$1,000,000 as it was determined that the net book value of the Baright building would not be fully recoverable. The remaining book value of the building was based on management's estimate of the value of the original structure that will remain after the renovation. The useful lives of other assets were also adjusted to align with the demolition plans, resulting in additional depreciation expense of approximately \$185,000 in 2018.

**NOTE F - INVESTMENTS**

Investments consist of:

	2019		2018	
	Cost	Fair Market Value	Cost	Fair Market Value
Mutual funds	\$ 452,792	465,774	443,752	426,953
Gross unrealized gain (loss)		\$ 12,982		(16,799)

Investment income (loss) consists of:

	2019	2018
Net realized and unrealized gains (losses)	\$ 16,512	(14,967)
Interest and dividends	16,946	11,413
Administrative fees	(2,480)	(2,551)
Change in beneficial interest in investments held by others	130,103	(42,269)
<b>Net investment income (loss)</b>	<b>\$ 161,081</b>	<b>(48,374)</b>

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

**NOTE G - GRANT AND LOAN AGREEMENTS**

Siena and the L.P. are parties to agreements with the U.S. Department of Housing and Urban Development (HUD) and the Federal Home Loan Bank of Topeka (the FHLB) related to the funding of the permanent supportive housing facilities.

Supportive Housing Program (SHP) Loan Agreements

The SHP loan agreement is between Siena, as the lender, and the L.P., as the borrower. The interest rate is 3.45% per annum. Annual payments are based on available cash flow, with all unpaid principal and interest due on October 31, 2057. This note has been eliminated upon consolidation.

The loan amount of \$640,117 was funded by two grants awarded in 2011 to Siena from HUD. Siena has provided HUD a deed restriction to secure HUD's repayment of the grants if a default of the grant agreements should occur. The L.P. has provided Siena a second deed of trust on the property.

Affordable Housing Program (AHP) Loan Agreement

The agreements with FHLB consist of: (1) an AHP Loan Agreement; (2) two separate promissory notes between Siena and the L.P. totaling \$400,000; and (3) two separate promissory notes between Siena and American National Bank (ANB) totaling \$400,000. The loan agreement indicates that ANB is the member bank for the FHLB, the L.P. is the owner and Siena is the sponsor. Siena loaned an additional \$400,000 to the L.P. under the same terms after expected AHP funding changed.

The promissory notes between Siena and the L.P. are non-interest bearing. The notes are due upon the date which the property is sold or refinanced; or, December 31, 2058. These notes are eliminated upon consolidation.

The promissory notes between Siena and ANB state that Siena promises to pay ANB the principal sum without interest, except upon an event of default. If no default occurs, the notes shall be forgiven if the FHLB's AHP requirements are met upon the 15-year anniversary (October 24, 2027). The notes are secured by a deed of trust on the related property. The balance of the notes is \$400,000 at December 31, 2019.

The carrying value of the buildings funded by these loans was approximately \$4.5 million at December 31, 2019.

Siena/Francis House and Subsidiaries

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

**NOTE H - NET ASSETS**

Without Donor Restrictions

The Board of Directors has designated funds for an operating reserve with the annual income available for current operations. The balance at December 31, 2019 and 2018, was \$1,127,472.

With Donor Restrictions

Donor-imposed restrictions on net assets are as follows at December 31, 2019 and 2018:

	<u>2019</u>	<u>2018</u>
Purpose restrictions	\$ 11,439,617	21,536,019
Time restrictions	120,780	120,780
Beneficial interest restricted in perpetuity	844,392	747,947
<b><u>Net assets with donor restrictions</u></b>	<b><u>\$ 12,404,789</u></b>	<b><u>22,404,746</u></b>

Net assets were released from donor restrictions during 2019 and 2018 by incurring expenses satisfying donor restrictions as follows:

	<u>2019</u>	<u>2018</u>
Purpose restrictions:		
Rehousing and reintegration	\$ 131,967	128,000
Omaha Shelter for Homeless Trust	15,540,557	202,500
Supportive Housing Project A	68,804	60,601
Other	159,918	166,647
	<b><u>15,901,246</u></b>	<b><u>557,748</u></b>
Time restrictions:		
United Way	198,600	252,850
<b><u>Net assets released from restrictions</u></b>	<b><u>\$ 16,099,846</u></b>	<b><u>810,598</u></b>

Siena/Francis House and Subsidiaries

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

**NOTE I - CHANGES IN NET ASSETS**

Per FASB ASC 958-810-50-4 and 50-5, consolidated financial statements are required to provide a schedule of changes in consolidated net assets reconciling beginning and ending balances attributable to the parent and to the non-controlling interest.

The detail of the changes in net assets at December 31, 2019 for Siena and the non-controlling interest in the L.P. are as follows:

	Siena	Non-Controlling Interest in L.P.	Total
Net assets without donor restrictions at December 31, 2018	\$ 6,722,702	3,614,805	10,337,507
Increase (decrease) in net assets	16,764,285	(230,520)	16,533,765
Net assets without donor restrictions at December 31, 2019	23,486,987	3,384,285	26,871,272
Net assets with donor restrictions at December 31, 2018	22,404,746	-	22,404,746
Increase (decrease) in net assets	(9,999,957)	-	(9,999,957)
Net assets with donor restrictions at December 31, 2019	12,404,789	-	12,404,789
Total net assets at December 31, 2019	\$ 35,891,776	3,384,285	39,276,061

Siena/Francis House and Subsidiaries

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

**NOTE I - CHANGES IN NET ASSETS - CONTINUED**

The detail of the changes in net assets at December 31, 2018 for Siena and the non-controlling interest in the L.P. are as follows:

	Siena	Non-Controlling Interest in L.P.	Total
Net assets without donor restrictions at December 31, 2017	\$ 8,236,438	3,848,473	12,084,911
Increase (decrease) in net assets	<u>(1,513,736)</u>	<u>(233,668)</u>	<u>16,533,765</u>
Net assets without donor restrictions at December 31, 2018	6,722,702	3,614,805	10,337,507
Net assets with donor restrictions at December 31, 2017	966,993	-	966,993
Increase (decrease) in net assets	<u>21,437,753</u>	<u>-</u>	<u>21,437,753</u>
Net assets with donor restrictions at December 31, 2018	<u>22,404,746</u>	<u>-</u>	<u>22,404,746</u>
Total net assets at December 31, 2018	<u>\$ 29,127,448</u>	<u>3,614,805</u>	<u>32,742,253</u>

**NOTE J - FUNCTIONAL ALLOCATION OF EXPENSES**

The financial statements report certain categories of expenses that are attributable to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include occupancy, depreciation, and amortization, which are allocated on a square footage basis, as well as salaries and wages, benefits, payroll taxes, professional services, office expenses, information technology, interest, insurance, and other, which are allocated on the basis of estimates of time and effort.

Siena/Francis House and Subsidiaries

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

**NOTE K - CONCENTRATIONS**

Siena maintains cash in demand deposit and money market accounts with federally insured banks. At times, the balances in these accounts may be in excess of federally insured limits as detailed in the following table. Siena also maintains cash in money market funds at a brokerage firm that is a member of the SIPC (Securities Investor Protection Corporation). These accounts are insured subject to applicable limits which includes "excess SIPC" insurance. The balance in excess of FDIC and SIPC limits was \$4,352,567 at December 31, 2019.

	Bank Balance	Insured Amount	Amount of Uninsured Bank Balance
American National Bank	\$ 876,140	250,000	626,140
Union Bank & Trust	3,459,837	250,000	3,209,837
US Bank	27,735	27,735	-
TD Ameritrade	11,666	11,666	-
<b>Total unrestricted cash</b>	<b>4,375,378</b>	<b>539,401</b>	<b>3,835,977</b>
US Bank, restricted cash (SFH)	507,090	250,000	257,090
US Bank, restricted cash (L.P.)	481,765	222,265	259,500
<b>Total cash</b>	<b>\$ 5,364,233</b>	<b>1,011,666</b>	<b>4,352,567</b>

Management does not believe that Siena is exposed to any significant credit risk related to these balances.

Siena recorded contributions with donor restrictions of approximately \$5.4 million for the Omaha Shelter for Homeless Trust from three donors. In addition, contributions and grants without donor restrictions includes a contribution of approximately \$2.2 million from one donor.

**NOTE L - CONTINGENCIES**

Siena participates in federal grant programs that are subject to review and audit by the grantor agency. Entitlement to these resources is generally conditional upon compliance with the terms and conditions of grant agreements and applicable federal regulations, including the expenditures of resources for allowable purposes. Any disallowance resulting from a federal audit may become a liability of Siena.

The L.P. has received an allocation from the Nebraska Investment Finance Authority (NIFA) anticipated to generate \$6,262,300 of low-income housing tax credits. Generally, these tax credits become available for use by its partners, pro-rata, over a ten-year period that began in 2013. Because these tax credits are subject to complying with federal and state regulatory requirements, there can be no assurance that the aggregate amount of the tax credits will be realized. Failure to meet all requirements may result in generating a lesser amount of tax credits than the expected amount. Also, failure to maintain compliance with occupant eligibility conditions, unit gross rent conditions, or corrections to noncompliance could result in recapture of previously taken tax credits plus interest. Repayment of the tax credit is not considered probable therefore no liability has been reflected in the Statements of Financial Position.



NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

**NOTE L – CONTINGENCIES - CONTINUED**

A Declaration of Restrictive Covenants between the United States Department of Housing and Urban Development (HUD) and Siena binds Siena to use the L.P. project for supportive housing for low-income persons for 20 years. If the project fails to comply within 10 years, Siena is obligated to repay HUD up to the \$753,426 of assistance it received from the Supportive Housing Grants. After the initial ten-year period, HUD shall reduce the percentage required to be repaid by 10 percentage points for each year Siena is in compliance.

The L.P. received notification from Douglas County that the L.P. had received a property tax exemption in prior years in error. The County has determined the L.P. will be assessed property taxes beginning in 2020, but will not assess back taxes for prior years.

A portion of the L.P.'s land was acquired by Siena from the City of Omaha (the City). Siena transferred this property to the L.P. The City restricted the use of the land for five years. The property must be used for multi-residential buildings for low income individuals and a community service facility for the homeless or other uses that are in substantial conformance with defined redevelopment plans. If Siena fails to comply, either the property is to be deeded to the City or the City is to be compensated in amounts up to \$100,000. The restriction was released February 2018 at the expiration of the five-year period.

**NOTE M - AFFILIATED ORGANIZATION**

On December 31, 2016, Siena partnered with Restored Hope, a not-for-profit organization that provides sanctuary, advancement, and community to single mothers and their children in abusive environments, and a private foundation under a Memorandum of Understanding (MOU). The goal of the MOU is to sustain the Restored Hope program. Under the MOU, Restored Hope approved three employees of Siena as new members of the Restored Hope board of directors. In addition, Siena agreed to provide supervision to the current staff of Restored Hope and assist with fundraising efforts, and provide operational funds of up to \$100,000, during the period covered by the MOU. The MOU provided for the assumption of Restored Hope by Siena after a twelve-month transitional period ending on December 31, 2017, if approved by Siena.

At the conclusion of the transitional period, Siena determined that Restored Hope would not fit within the umbrella of services provided by Siena. The existing MOU with the private foundation was allowed to expire on December 31, 2017. Effective February 1, 2018, board members that were affiliated with Siena/Francis House or Restored Hope resigned leaving only the recently elected board members affiliated with another non-profit corporation on the Board for Restored Hope. On February 2, 2018, a new MOU was executed which recognized 1) the transfer of management and administration of the Restored Hope operation from Siena to another non-profit corporation, 2) the resignation of Siena's administrators serving on the board of directors for Restored Hope and 3) that the original MOU was expired and will be treated as if it never existed. Transition and indemnification agreements were signed effective December 7, 2018; one between Siena and the other non-profit corporation, and one between Siena and Restored Hope.

Siena/Francis House and Subsidiaries

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

**NOTE N - RETIREMENT PLAN**

Siena sponsors a SIMPLE IRA plan for all employees who meet plan criteria. Siena is required to make matching contributions up to 3% of employee compensation for eligible participants. Siena's contributions were \$33,563 in 2019 and \$37,106 in 2018. These amounts are included in employee benefits expense on the Statement of Functional Expenses.

**NOTE O - LIQUIDITY AND AVAILABILITY**

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the balance sheet date, comprise the following:

	2019	2018
Cash	\$ 4,431,822	2,394,117
Grants receivable	360,869	293,548
Operating investments	465,774	426,953
<u>Distributions from beneficial interest in assets held by others</u>	<u>37,998</u>	<u>35,560</u>
<b><u>Total financial assets available for general expenditure</u></b>	<b><u>\$ 5,296,463</u></b>	<b><u>3,150,178</u></b>

As of December 31, 2019, \$1,127,472 of the balance in the Union Bank and Trust account was designated as an operating reserve by the Board of Directors. This balance is included above as it could be accessed with board approval if needed.

The organization receives significant contributions and promises to give restricted by donors, and considers contributions restricted for programs which are ongoing, major, and central to its annual operations to be available to meet cash needs for general expenditures for the respective programs. The organization manages its liquidity and reserves following three guiding principles: operating within a prudent range of financial soundness and stability, maintaining adequate liquid assets to fund near-term operating needs, and maintaining sufficient reserves to provide reasonable assurance that long-term obligations will be discharged.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

**NOTE P - BENEFICIAL INTERESTS**

Omaha Shelter for Homeless Trust

During 2018, Siena signed a development agreement (the agreement) with the Omaha Shelter for Homeless Trust (the Trust), a 501(c)(3) organization, whereby the Trust will assist Siena in the development of new shelters on Siena’s campus (the Project). The agreement between the parties indicates the Project is owned by Siena and calls for the Trust to raise funds, manage construction and perform other duties required to complete the shelters.

The donor pledges shown as beneficial interest to Siena represent the amounts pledged that will inure to the benefit of Siena. These pledges are commitments that have been obtained by the Trust. The beneficial interest that will be transferred to Siena is \$11,358,043, as of December 31, 2019, and is recorded at an amount that reflects adjustments for the present value of the total amounts pledged using a discount rate of 3%, which approximates an appropriate risk-free rate.

Phase I of the Project (the main shelter) was completed in 2019. Construction on Phase II (Baright renovations) began in 2019. The total estimated costs for Phase II are \$10.5 million. At December 31, 2019, the construction in progress costs related to Phase II are \$880,046. The \$880,046 has been transferred from the original amount of the beneficial interest and included in the amounts shown in Property and Equipment-Construction in progress.

The Trust incurred fundraising costs of \$212,500 and \$202,500 during the years ended December 31, 2019 and 2018, respectively. In addition, the Trust incurred other expenses of \$272,573 during the year ended December 31, 2019. These costs have reduced the original amount of the beneficial interest and are recorded as an expense by Siena.

The beneficial interest recorded by Siena, in excess of the cost of the shelter currently under construction and related expenses, will be used for additional enhancements to Siena’s campus.

The outstanding donor pledges of the Trust are scheduled to be received in the following periods:

Years ended December 31,	
2020	\$ 5,985,135
2021	1,400,000
2022	1,350,000
2023	250,000
	<u>\$ 8,985,135</u>

Siena/Francis House and Subsidiaries

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

**NOTE P - BENEFICIAL INTERESTS - CONTINUED**

The Omaha Community Foundation

Siena established the Siena Francis House Endowment Fund (the Fund) under an Agency Endowment Agreement (Agreement) at the Omaha Community Foundation (OCF) to support the charitable purpose of Siena. At the time of the transfer, Siena granted variance power to OCF. That power gives OCF the right to distribute the assets of the Fund and investment income to another not-for-profit entity of its choice if Siena ceases to exist or if the governing board of OCF votes that support for Siena (a) is no longer necessary or (b) is inconsistent with the needs of OCF. Under the terms of the Agreement, Siena may request distributions from the Fund in an amount not to exceed the current OCF endowment annual fund net asset spending percentage. The annual spending percentage is set from time to time by the board of directors of OCF. The current annual spending percentage is 4.5%. At December 31, 2019 and 2018 the Fund had a value of \$844,392 and \$747,947, respectively, which is reported in the Statement of Financial Position as beneficial interest in assets held by others.

Summary of Beneficial Interests

	2019	2018
Omaha Shelter for Homeless Trust	\$ 10,513,651	18,478,850
Omaha Community Foundation	844,392	747,947
<b>Total</b>	<b>\$ 11,358,043</b>	<b>19,226,797</b>

**NOTE Q - CONDITIONAL PROMISES TO GIVE**

Siena has received \$2,000,000 in conditional promises to give from donors. These conditional promises to give are related to the development agreement with the Omaha Shelter for Homeless Trust described in Note P. The donors will disburse funds in fulfillment of the promises to give after phases of the Project are completed and specified certifications are issued. These conditional promises to give have not been recorded by Siena and are not reflected in these financial statements.

**NOTE R - SUBSEQUENT EVENTS**

Subsequent events have been evaluated through October 5, 2020, the date the consolidated financial statements were available to be issued. There were no material transactions or events in the subsequent period requiring disclosure or recognition in the statements except for the following.

The operations of Siena and the L.P. may be affected by the recent and ongoing outbreak of the coronavirus disease (COVID-19) which was declared a pandemic by the World Health Organization in March 2020. The ultimate disruption which may be caused by the outbreak is uncertain; however, it may result in an adverse impact on the consolidated financial position, operations and cash flows of the organizations.

In April 2020, Siena received a U.S. Small Business Administration loan of approximately \$490,000 under the Payroll Protection Program (PPP) of the Coronavirus Aid Relief and Economic Security (CARES) Act. This loan accrues interest at 1%, requires monthly interest payments starting six months after issuance, and matures two years after issuance. Under the PPP, up to 100% of the loan may be forgiven if certain conditions are satisfied. Management expects forgiveness of a significant portion of the loan amount. In addition, approximately \$220,000 was applied for in homeless emergency solutions grant funds.

SUPPLEMENTAL INFORMATION

## Siena/Francis House and Subsidiaries

## CONSOLIDATING SCHEDULE OF FINANCIAL POSITION

December 31, 2019

	Siena/Francis House	Siena/Francis House Permanent Supportive Housing L.P.	Eliminations	Consolidated Total
<b>ASSETS</b>				
Cash	\$ 4,403,627	28,195	\$ -	\$ 4,431,822
Grants receivable	360,869	-	-	360,869
Investments	465,774	-	-	465,774
Prepaid expenses and other	39,610	-	-	39,610
Restricted cash	507,090	481,765	-	988,855
Property and equipment, net	18,352,832	4,544,984	(338,803)	22,559,013
Due from Siena/Francis House L.P.	1,647,447	-	(1,647,447)	-
Investment in limited partnership	338	-	(338)	-
Other assets	-	33,555	(28,232)	5,323
Beneficial interest in assets held by others	11,358,043	-	-	11,358,043
<b>TOTAL ASSETS</b>	<b>\$ 37,135,630</b>	<b>\$ 5,088,499</b>	<b>\$ (2,014,820)</b>	<b>\$ 40,209,309</b>
<b>LIABILITIES</b>				
Accounts payable and accrued expenses	\$ 505,051	\$ 56,429	\$ (28,232)	\$ 533,248
Due to Siena/Francis House	-	1,647,447	(1,647,447)	-
AHP note payable	400,000	-	-	400,000
<b>TOTAL LIABILITIES</b>	<b>905,051</b>	<b>1,703,876</b>	<b>(1,675,679)</b>	<b>933,248</b>
<b>NET ASSETS</b>				
Without donor restrictions				
Undesignated	22,698,318	-	(338,803)	22,359,515
Designated by board	1,127,472	-	-	1,127,472
Non-controlling interest in L.P.	-	3,384,623	(338)	3,384,285
<b>Total without donor restrictions</b>	<b>23,825,790</b>	<b>3,384,623</b>	<b>(339,141)</b>	<b>26,871,272</b>
With donor restrictions	12,404,789	-	-	12,404,789
<b>TOTAL NET ASSETS</b>	<b>36,230,579</b>	<b>3,384,623</b>	<b>(339,141)</b>	<b>39,276,061</b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$ 37,135,630</b>	<b>\$ 5,088,499</b>	<b>\$ (2,014,820)</b>	<b>\$ 40,209,309</b>

## Siena/Francis House and Subsidiaries

## CONSOLIDATING SCHEDULE OF FINANCIAL POSITION

December 31, 2018

	Siena/Francis House	Siena/Francis House Permanent Supportive Housing L.P.	Eliminations	Consolidated Total
<b>ASSETS</b>				
Cash	\$ 2,374,405	\$ 19,712	\$ -	\$ 2,394,117
Grants receivable	293,548	-	-	293,548
Investments	426,953	-	-	426,953
Prepaid expenses and other	39,421	12,159	(3,009)	48,571
Restricted cash	505,447	489,932	-	995,379
Property and equipment, net	5,756,046	4,740,501	(351,484)	10,145,063
Due from Siena/Francis House L.P.	1,621,381	-	(1,621,381)	-
Investment in limited partnership	361	-	(361)	-
Other assets	-	33,273	(26,071)	7,202
Beneficial interest in assets held by others	19,226,797	-	-	19,226,797
<b>TOTAL ASSETS</b>	<b>\$ 30,244,359</b>	<b>\$ 5,295,577</b>	<b>\$ (2,002,306)</b>	<b>\$ 33,537,630</b>
<b>LIABILITIES</b>				
Accounts payable and accrued expenses	\$ 365,427	59,030	\$ (29,080)	\$ 395,377
Due to Siena/Francis House	-	1,621,381	(1,621,381)	-
AHP note payable	400,000	-	-	400,000
<b>TOTAL LIABILITIES</b>	<b>765,427</b>	<b>1,680,411</b>	<b>(1,650,461)</b>	<b>795,377</b>
<b>NET ASSETS</b>				
Without donor restrictions				
Undesignated	5,946,714	-	(351,484)	5,595,230
Designated by board	1,127,472	-	-	1,127,472
Non-controlling interest in L.P.	-	3,615,166	(361)	3,614,805
<b>Total without donor restrictions</b>	<b>7,074,186</b>	<b>3,615,166</b>	<b>(351,845)</b>	<b>10,337,507</b>
With donor restrictions	22,404,746	-	-	22,404,746
<b>TOTAL NET ASSETS</b>	<b>29,478,932</b>	<b>3,615,166</b>	<b>(351,845)</b>	<b>32,742,253</b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$ 30,244,359</b>	<b>\$ 5,295,577</b>	<b>\$ (2,002,306)</b>	<b>\$ 33,537,630</b>

## Siena/Francis House and Subsidiaries

## CONSOLIDATING SCHEDULE OF ACTIVITIES

Year ended December 31, 2019

	Siena/Francis House	Siena/Francis House Permanent Supportive Housing L.P.	Eliminations	Consolidated Total
<b>REVENUE AND SUPPORT</b>				
Contributions and other grants	\$ 11,622,968	\$ -	\$ -	\$ 11,622,968
Government grants	733,411	50,021	-	783,432
Non-cash donations	3,437,306	-	-	3,437,306
Special events	71,774	-	-	71,774
Rental, net	-	138,870	(19,268)	119,602
Net investment income	161,081	-	-	161,081
Other	64,280	41,409	(67,013)	38,676
Income from L.P.	(23)	-	23	-
<b>TOTAL REVENUE AND SUPPORT</b>	<b>16,090,797</b>	<b>230,300</b>	<b>(86,258)</b>	<b>16,234,839</b>
<b>EXPENSES</b>				
Program services	8,030,436	437,752	(98,962)	8,369,226
Management and general	323,036	23,088	-	346,124
Fundraising	921,379	-	-	921,379
<b>TOTAL EXPENSES</b>	<b>9,274,851</b>	<b>460,840</b>	<b>(98,962)</b>	<b>9,636,729</b>
Impairment of property and equipment	-	-	-	-
Loss on disposal of property and equipment	64,302	-	-	64,302
<b>TOTAL LOSSES</b>	<b>64,302</b>	<b>-</b>	<b>-</b>	<b>64,302</b>
<b>TOTAL EXPENSES AND LOSSES</b>	<b>9,339,153</b>	<b>460,840</b>	<b>(98,962)</b>	<b>9,701,031</b>
<b>INCREASE (DECREASE) IN NET ASSETS</b>	<b>6,751,644</b>	<b>(230,540)</b>	<b>12,704</b>	<b>6,533,808</b>
NET ASSETS, beginning of year	29,478,932	3,615,166	(351,845)	32,742,253
NET ASSETS, end of year	36,230,576	3,384,626	(339,141)	39,276,061



## Siena/Francis House and Subsidiaries

## CONSOLIDATING SCHEDULE OF ACTIVITIES

Year ended December 31, 2018

	Siena/Francis House	Siena/Francis House Permanent Supportive Housing L.P.	Eliminations	Consolidated Total
<b>REVENUE AND SUPPORT</b>				
Contributions and other grants	\$ 25,725,499	\$ -	\$ -	\$ 25,725,499
Government grants	581,787	50,000	-	631,787
Non-cash donations	3,459,501	-	-	3,459,501
Special events	79,867	-	-	79,867
Rental, net	-	134,484	(13,711)	120,773
Net investment loss	(48,374)	-	-	(48,374)
Other	38,230	40,809	(66,065)	12,974
Income from L.P.	(23)	-	23	-
<b>TOTAL REVENUE AND SUPPORT</b>	<b>29,836,487</b>	<b>225,293</b>	<b>(79,753)</b>	<b>29,982,027</b>
<b>EXPENSES</b>				
Program services	7,091,376	420,801	(92,460)	7,419,717
Management and general	702,639	38,184	-	740,823
Fundraising	886,670	-	-	886,670
<b>TOTAL EXPENSES</b>	<b>8,680,685</b>	<b>458,985</b>	<b>(92,460)</b>	<b>9,047,210</b>
Impairment of property and equipment	1,000,000	-	-	1,000,000
Loss on disposal of property and equipment	244,468	-	-	244,468
<b>TOTAL LOSSES</b>	<b>1,244,468</b>	<b>-</b>	<b>-</b>	<b>1,244,468</b>
<b>TOTAL EXPENSES AND LOSSES</b>	<b>9,925,153</b>	<b>458,985</b>	<b>(92,460)</b>	<b>10,291,678</b>
<b>INCREASE (DECREASE) IN NET ASSETS</b>	<b>19,911,334</b>	<b>(233,692)</b>	<b>12,707</b>	<b>19,690,349</b>
<b>NET ASSETS, beginning of year</b>	<b>9,567,598</b>	<b>3,848,858</b>	<b>(364,552)</b>	<b>13,051,904</b>
<b>NET ASSETS, end of year</b>	<b>\$ 29,478,932</b>	<b>\$ 3,615,166</b>	<b>\$ (351,845)</b>	<b>\$ 32,742,253</b>